

ELISABETTA FERRINO

PERSONAL DETAILS

Elisabetta Ferrino
Born in Milan on March 12th, 1975
Resident in MILAN
Mobile: 0039-3469450648
E-mail: elisabetta.ferrino@gmail.com
Nationality: Italian

EDUCATION/QUALIFICATIONS

- Specialization in Hospital Pharmacy achieved on November 15th, 2004 (Milan University, Grade: 70/70 and praise)
- Qualification to Pharmacist profession achieved in May 2001
- Degree in Chemistry and Pharmaceutical Technology (Endocrine-metabolic Studies), achieved on July 18th, 2000 (Milan University, Grade: 110/110 and praise)
- Scientific High School Degree achieved in July 1994 with grade of 58/60 (“Sant’Ambrogio” Institute, Milan).

WORKING EXPERIENCES

- **From 16th May 2017 to Present** employee by the C.R.O. MEDPACE ITALY S.r.l.
- **From Jul 2020 to Present as Associate Director, Clinical Monitoring**
Responsible for line management of Clinical Monitoring team in *Italy* (2 CRA Managers, 30 CRAs, CTA) and of Sr. CRA Managers/Associate Director in *France, Greece, Portugal and Spain*.
Active member of Italian Management Team responsible for Country Management.
Point of reference for Clinical Monitoring SOPs for Sponsor System Audits in Europe.
Responsibilities include: Line Management, Resource Management, Recruiting, Training, Country Manager tasks (inside Italy Mgmt Team), oversight of Countries metrics, strong interaction with other departments (i.e. Quality Assurance, Regulatory and Start-Up/Contracts, Feasibility, Clinical Trial Management), oversight on quality and consistency to clinical standards at each Country level.

- **From May 2017 to Jun 2020 as Senior CRA Manager**
 Responsible for line management of Clinical Monitoring team in *Italy* (12 CRAs, 1 CTA) and of Sr. CRA Managers in *France, Portugal and Spain*.
 Active member of Italian Management Team responsible for Country Management.
- From 18th December 2000 to 15th May 2017 employee by the C.R.O. QUINTILES S.r.l. (IQVIA)
- **From Jun 2015 to 15th May 2017** working in Global Functional Resourcing Department as Senior oversight - Single Point of Contact (SPOC) for the Client with responsibility of Line Management of Dedicated Line Managers (6 DLMs from Jul 2016), Clinical Research Associate Leads and Clinical Research Associates.
 As SPOC, responsible for the delivery of the entire model ((around 90 resources in total) at country level, oversight of KPIs/metrics/financials/headcount, recruiting, oversight on procedures and processes.
- **From April 2014 to May 2015** working as Associate Director Clinical Operations with responsibility of Line Management of the Clinical Team Leaders team in International trials. Responsible also for the oversight of Country KPIs and metrics, financials and headcount as a direct support to the Country Head, Senior Director Clinical Operations.
 Responsible for resource management for the Country coordinating the selection and hiring process.
 Active member of CDS Management team in Italy.
 Speaker at convention, academic masters and professional courses and responsible for organization of training meetings hold by Quintiles personnel at Universities, Clinical Sites and Associations.
- **From April 2012 to March 2014** working as Associate Director Clinical Operations and Head of Local Business Department. As Head of Local Business, responsible for coordinating Managers Clinical Operations, Clinical Project Managers, Clinical Research Associates Free Lance, a group of Data Management & Biostatistics and Clinical Trial Assistants. Responsible for Vendors' Program Management in Quintiles Italy. Speaker at convention, academic masters and professional courses.
- **From October 2008 to March 2012** working as Manager Clinical Operations responsible for coordinating Clinical Project Managers, Clinical Team Leaders and Clinical Research Associates with the following responsibilities: Line Management, Resource Management, Customer Management (as main responsible for the communication and liaison with the Clients), Accountability for revenue maximization and profitability (as responsible for the finance delivery of the CPMs group), Project accountability and support within the country, Consistency of clinical standards locally.

- **From December 2004 up to September 2008** working as Clinical Team Leader and Clinical Study Manager of international, multi-national, phase III to IV studies (with local management).
- **From December 2000 to November 2004** working in clinical monitoring as a CRA in multicenter, international studies (phase II, III and IV) across Europe, South Africa, Australia, South America, Canada and USA.
- From June 2002 to December 2004 training for the School of Specialization in Hospital Pharmacy at “San Carlo Borromeo” Hospital Pharmacy and Milan A.S.L. (Local Health Authority). Among different activities, I had the opportunity of collaborating with the responsible for Pharmacosurveillance.

LINGUISTIC KNOWLEDGES

Italian: mother tongue
English: Fluent

PC SKILLS

Good use of MS Word, Excel, Power Point, Outlook and Lotus Notes.

EXTRAPROFESSIONAL INTERESTS

Swimming and skiing; cooking; reading, cinema and theater.

I authorize the treatment of my personal data in accordance with the Italian Law 196/03, also with electronic and/or automatized procedures, for the finalities of research and selection of personnel.